

Issue: # 42 July 2014

Upcoming Events!

JULY 26th

Student Rocket Launch 2014

Hudson Ranch, Outside of Pueblo, Colorado 8:30-9:30AM: Close-up Viewing of the Rockets 10AM - Noon: Student Rocket Launches Follow this <u>link</u> for more information and to RSVP

AUGUST 9th - CABA is a sponsor!

Erie Air Fair

Erie Municipal Airport (KEIK), 10:00AM - 4:00PM

AUGUST 25th

Toasting the Bold *to benefit the* That Others May Live Foundation AeroColorado Hangar, 6:00PM see *flyer below*

OCTOBER 3rd

Colorado Safety Stand-Down

(formerly the CABA Fall Training Event)
Ball Corp. Hangar, Rocky Mountain Metropolitan Airport (KBJC)

Details coming soon!

Lawing Financial Seminars
Stay tuned!

Colorado Aviation Week was an amazing success!

A sincere <u>THANK YOU!</u> to the sponsors and all who attended!

Sponsor Logos are shown on the <u>CABA homepage</u>

FEATURED MEMBER - July 2014 Wetzel Aviation

Helpful Links

Apply for CABA Membership Now!

CABA Website

Centennial Airport

Rocky Mountain
Metropolitan
Airport

Front Range Airport

Job Opportunities!

Mission Statement

The mission of the Colorado Aviation Business Association is to promote the value of business and general aviation across the state of Colorado.

Founded in 1994, CABA acts to collectively address and respond to issues impacting Colorado Airports including safety and operational effectiveness; to educate the general public about all aviation activities in the state; to preserve the state's airport related businesses as valuable economic assets to the community at large; and to provide for the training of future aviation professionals through its scholarship fund.

Board of Trustees



Wetzel Aviation partners, Bryon Mobley (L) and Jack Wetzel (R)

A 17-year business relationship and 10-year business partnership between Bryon Mobley and Jack Wetzel form the basis of Wetzel Aviation today. Both have been in the business of aircraft brokerage since 1994, originally part of what was then Kladestrup-Wetzel, buying and selling aircraft to clients worldwide.

You can call them brokers, but Bryon and Jack's business model offers a unique approach. Well... it used to be the norm, but in this day and age the power of the internet has led to most business deals being made without speaking on the phone or meeting in person. Wetzel Aviation takes pride in maintaining a physical presence in their business deals. For Jack and Bryon, Face-time (not the iphone app) goes a long way.

Jack Wetzel plainly said, "What you see is what you get." Attributing much of their success to integrity, they simply treat their clients as they would want to be treated. By creating a pleasant experience during the process, they are able to accommodate their clients needs as they change. "We take care of our clients," Bryon said, "we're in the service industry, we follow our clients needs, not the product."

In that fashion, Wetzel Aviation, serves to maintain quality relationships with their clients. They look at each and every log book to make sure they know exactly what they're selling. That way, they establish trust by providing accurate information and giving quality guidance throughout the entire buying/selling process.

As Wetzel Aviation's success continues, Bryon and Jack hope to add some quality personnel along the way but have no desire to alter their business model. It may be "old-school," but for these guys, it still works.

Do you want to be the next featured member or company? Just submit a relevant topic of 500 words or less to: newsletter@mycaba.org

TOASTING THE BOLDAugust 25th

MacKenzie Kelly (Chairwoman)

Mike Straka (Vice Chair) Chris Leach (Secretary) Carolyn LaPerriere (Treasurer)

Scott Dulaney (Membership Director)

Barry Stidham (Past Chair)

Tiffany Hiler
Kenn Kline
Gene Langfeldt
Ty Little
Malachi O'Neill
Sunny Reifel
Iver Retrum
Kandi Spangler
Chris Swathwood

Susan Walker (Intern)

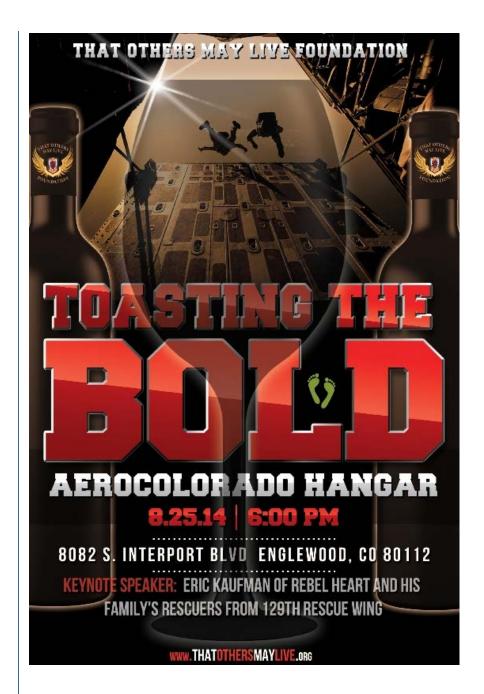


Follow CABA on Social Media!



Follow us to keep current on events, news, and more!





Toasting the Bold is a wine tasting event to benefit the That Others May Live Foundation. The That Others May Live Foundation provides critical support, scholarships, and immediate tragedy assistance for the families of United States Air Force Rescue Heroes who are killed or severely wounded in operational or training missions.

GET TICKETS

BE A SPONSOR

SIGN THE PETITION to Support Colorado Aviation



The Support Colorado Aviation Project is a collaborative effort by numerous Colorado Aviation Groups. The goal of the plate project is to raise awareness to the impact of aviation across the State of Colorado and how aviation impacts a multitude of Colorado industries.

Check out recent news articles supporting the License Plate Project: <u>AOPA, NBAA, Montrose Mirror (</u>After clicking the link, scroll to page 30), <u>General Aviation News, Aviation International News</u>

Visit the webpage for more info and to sign the petition.

NBAA Regional Groups Leadership Roundtable Board Member Report from San Antonio, TX

PCAT is the Partnership for Corporate Aviation Training. PCAT is a non-profit organization that was founded by the flight departments of Valero Energy, HEB Stores, and Zachary Corporation. "The purpose of PCAT is to create an opportunity for aviation organizations to work together on issues of common interest and need for the benefit of the member organizations. Further, it is to serve as an advocate for traditional Corporate and Business Aviation."

The main event that PCAT puts on every year is their Safety Smackdown, which was held June 2-4 this year, just before the NBAA Regional Groups Leadership Roundtable. The goal of the Smackdown is to make safety a priority and to provide valuable training for all of PCAT's members.

Board Member Brian Moss attended the Smackdown last month and came away with a number of excellent ideas that we plan to implement into CABA's newly-renamed "Colorado Safety Stand-Down" in October. Stay tuned for more info.

VOLUNTEERS WANTED

Committees can use your help!

Serving on a committee is a great way to network with fellow aviation professionals in all areas. All of our volunteers are people just like yourself who put a little extra effort into doing the things that make CABA a better organization. Join the CABA action team and you *WILL* have a positive impact on the aviation community in Colorado.

Standing Committees are: Legislative, Educational Outreach, Membership, Regional Groups, Industry Groups, and Marketing/Communications. *They ALL welcome more participation!*



Or contact: info@mycaba.org

CALL TO ACTION

Help defeat user fees!

The FY 2015 budget proposal submitted by President Obama contains per-flight user fees targeting turbine-powered GA aircraft.

DEDICATED TO HELPING BUSINESS ACHIEVE ITS HIGHEST GOALS.





Follow this link to make your voice heard

ATTENTION ALL MEMBERS: Got News or an Event? We'll post it on the website and mention it here!

Share your press releases, event announcements, or other news with your colleagues around the state.

Send to: newsletter@mycaba.org